AGREEMENT FOR INTERNATIONAL EDUCATIONAL COOPERATION
between
THE SCHOOL OF ECONOMICS AND BUSINESS
UNIVERSITY OF CHILE
SANTIAGO, CHILE
and
THE SCHOOL OF ECONOMICS, BUSINESS AND ACCOUNTING
UNIVERSITY OF SÃO PAULO
SÃO PAULO, BRAZIL

THIS AGREEMENT is entered into this 12th day of August, 2003 by and for the
School of Economics and Business from the University of Chile and the School
of Economics, Business and Accounting from the University of São Paulo, Brazil.

WITNESSETH THAT:

WHEREAS, The School of Economics and Business from the University of Chile and the School
of Economics, Business and Accounting from the University of São Paulo desire to develop the
enrichment of their teaching and research programs; and

WHEREAS, The School of Economics and Business from the University of Chile and the School
of Economics, Business and Accounting from the University of São Paulo desire to strengthen
and expand the mutual contacts between the two universities; and

WHEREAS, The School of Economics and Business from the University of Chile and the School
of Economics, Business and Accounting from the University of São Paulo desire to provide for
other collaboration between the two universities on the terms and conditions hereinafter set
forth;

NOW THEREFORE, it is mutually agreed as follows:

1. Themes of joint activities and conditions for utilizing the results achieved and
arrangements for specific visits, exchanges, and other forms of cooperation will be
developed mutually for each specific case through an Implementing Agreement.
Any commitment of resources, financial or otherwise, must be made in specific
agreements to be entered into for this purpose at a subsequent date.

2. Each exchange under the terms of this Agreement will be initiated by the respective
departments or disciplines of the School of Economics and Business from the
University of Chile and the School of Economics, Business and Accounting from the
University of São Paulo. The details of each exchange shall be agreed upon in
writing in an Implementing Agreement by the designated liaison officials of each
University.

3. This agreement shall take effect upon signature below by each of the Parties and
will continue so long as at least one Implementing Agreement incorporated within it
remains in force.

For the School of Economics, Business and Accounting, from the University of São Paulo
Prof. Dr. Maria Tereza Leme Fleur
Dean

For the School of Economics and Business from the University of Chile
Prof. Dr. Joseph Ramírez Guadalupe
Dean